HBC | ADVOGADOS

Hackerott, Barzaghi & Ceccotto

INSTITUTIONAL PRESENTATION

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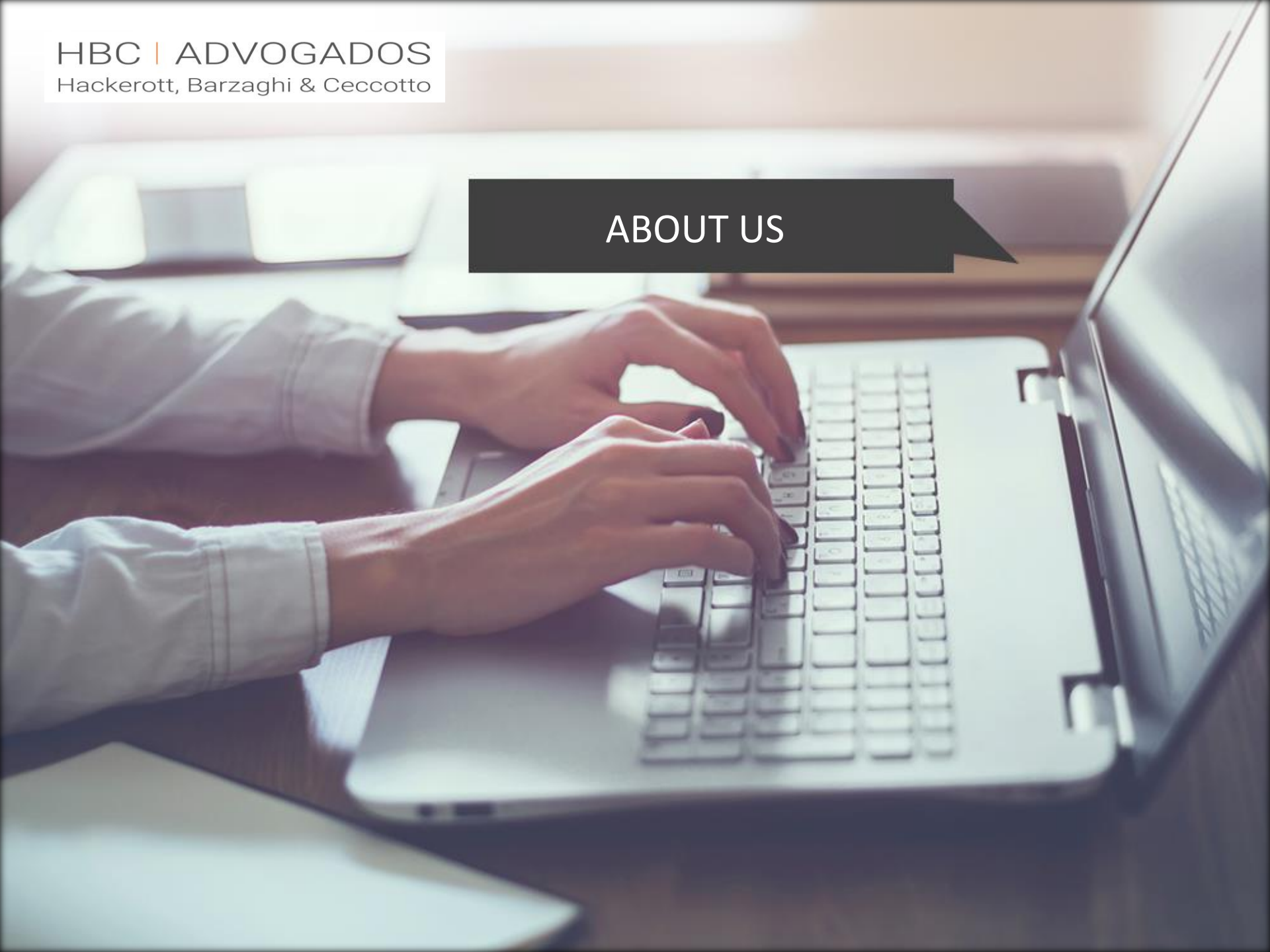
ABOUT US



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ABOUT US

HBC Advogados provides legal advice in the business sector in general, seeking quality and efficiency in its services, always emphasizing the legal security of the client.

Coming from large offices and sensitive to improvements in the provision of legal services, their lawyers have observed good techniques and apply them to focus on excellent customer service.

In order to achieve professional solidity, **HBC Advogados** invests in work, technology and experience, being convinced that the academic competence of its professionals is essential in the provision of services.

HBC Advogados proposes the commitment to the clients' needs, presenting solutions to the most varied problems arising from the Brazilian legal system and in a totally personalized way.

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PRACTICE AREAS

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PRACTICE AREAS

CORPORATE LAW

CONTRACTS

TAX

INFRASTRUCTURE

THIRD SECTOR

REAL ESTATE

FAMILY OFFICE

INTELLECTUAL PROPERTY

LABOR

- Consulting and structuring of companies
- Incorporation and legalization of companies
- Legal advisory services in purchases and dispositions of companies (M&A *Mergers and Acquisitions*)
- Corporate reorganization, spin-off, incorporation, merger and transformation
- Legal advice on projects to capitalize companies
- Structuring of shareholders/quotaholders agreements and other documents aimed at harmonizing and improving the quality between partners
- Joint Ventures

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PRACTICE AREAS

- CORPORATE LAW
- CONTRACTS
- TAX
- INFRASTRUCTURE
- THIRD SECTOR
- REAL ESTATE
- FAMILY OFFICE
- INTELLECTUAL PROPERTY
- LABOR

CONTRACTS

- Assistance to negotiations, preparation, formalization and legalization of general, civil, commercial, non-corporate joint venture, banking, consumer and even atypical, national and international contracts.
- Prevention and identification of risks resulting from from business contracts
- Renegotiation, revision and due diligence of contractual instruments

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PRACTICE AREAS

- CORPORATE LAW
- CONTRACTS
- **TAX**
- INFRASTRUCTURE
- THIRD SECTOR
- REAL ESTATE
- FAMILY OFFICE
- INTELLECTUAL PROPERTY
- LABOR

- Consultancy on direct and indirect taxes at national and international level
- Structuring of planning, including legal advice on sectorial and regional fiscal and financial incentives
- Acting in tax administrative and judicial proceedings in defense of the taxpayer
- Proposed preventive measures to support theses that imply in fiscal economy and the aim to guarantee and repair taxpayer's rights
- Tax liability management

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PRACTICE AREAS

- CORPORATE LAW
- CONTRACTS
- TAX
- **INFRASTRUCTURE**
- THIRD SECTOR
- REAL ESTATE
- FAMILY OFFICE
- INTELLECTUAL PROPERTY
- LABOR

- Expert legal advice for infrastructure projects, by means of support in project finance, funds of BNDES, bidding processes and concessions, consortiums, BOT, EPC and BOOT agreements, technical project and building agreements. Special Purpose Companies (SPE), joint ventures, technology transfer, licensing, corporate franchises and financings to innovation and technological development
- Specialization in business, agreements and structuring of projects for Energy Conservation and Efficiency Service Companies (ESCOs)

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PRACTICE AREAS

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- REAL ESTATE
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- INTELLECTUAL PROPERTY
- LABOR

- Elaboration and negotiation of convenants and partnerships with governmental and nongovernmental entities
- Constitution and restructuring of associations and foundations
- Guidance on the tax benefits of donations made by companies to organizations of Third Sector
- Legal advice for obtaining and keeping tax immunity or several types of exemptions made available by the Federal Government, States and Municipalities
- Suitability for registration as OSCIP, statutory adequacy, governmental certification, partnership terms and compliance

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- THIRD SECTOR
- **REAL ESTATE**
- FAMILY OFFICE
- INTELLECTUAL PROPERTY
- LABOR

- Expert legal advice for typical real estate transactions, such as purchase and sale, in the public sale of real estate properties in judicial and extrajudicial auctions, and in the leasing of residential and commercial properties
- In the sale of properties in judicial and extrajudicial auctions, assistance in real estate development operations
- Structuring and legalization of real estate developments
- Advise in administrative processes of violation to any legal matter involving rights related to real estate
- Consulting on issues involving real estate property rights

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PRACTICE AREAS

CORPORATE LAW

CONTRACTS

TAX

INFRASTRUCTURE

THIRD SECTOR

REAL ESTATE

FAMILY OFFICE

INTELLECTUAL PROPERTY

LABOR

- Legal advisory support for the management of family assets, covering financial assets, corporate and real estate. Protection of assets and assistance in resolving liabilities, including contingents
- Family governance and family dispute resolution (Mediation)
- Succession and corporate planning
- Corporate and business fiduciary representation

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PRACTICE AREAS

- CORPORATE LAW
- CONTRACTS
- TAX
- INFRASTRUCTURE
- THIRD SECTOR
- REAL ESTATE
- FAMILY OFFICE
- **INTELLECTUAL PROPERTY**
- LABOR

- Consulting on matters related to intellectual property rights
- Financing for innovation and technological development
- Protection, registration, licencing and transfer of trademarks, patents, industrial designs, trade secrects, copyrights and softwares
- Technology transfer

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- INTELLECTUAL PROPERTY
- LABOR

LABOR

- Legal opinions on labor matters
- Preparation of defense in administrative and legal proceedings and follow-up on the cases at all court levels and jurisdictions
- Advising in collective bargaining discussions
- Advice on foreign employment contracts and expatriation of employees
- Analysis of employment-related routines and contingent liabilities

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OUR TEAM - PARTNERS

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OUR TEAM - PARTNERS

CARLOS FREDERICO HACKEROTT

GUILHERME BARZAGHI HACKEROTT

FELIPE CECCOTTO CAMPOS

Attorney-at-law with indergraduate studies in 1973 in the Law School of the Universidade de São Paulo-USP. He is professionally renders legal advisory and consulting services for corporate activities in general. He is well familiarized with the practice and development routines of businesses and investments.

Areas of Performance:

-Tax, succession and corporate planning
-Preventive risk analysis and and asset protection
-Legal advisory services in purchases and dispositions of companies
-Due diligence of buyer or preparatory actions for seller
-Legal support to corporate decision making
-Fiduciary representation by means of agency instrument in corporate and business matters
-Mediation in corporate conflicts
-Best practices of corporate governance
-Advisory services in corporate agreements
-Legal analysis of audit reports and business consulting
-Analysis of strategy and probabilities of success in litigation issues
-Legal guidance for business planning and development
-Legal assistance in corporate finance operations
-Corporate legal consulting in general

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OUR TEAM - PARTNERS

CARLOS FREDERICO HACKEROTT

GUILHERME BARZAGHI HACKEROTT

FELIPE CECCOTTO CAMPOS

Founding partner of the office in the areas of Corporate Law and Contract Law, his focus is mainly on corporate, civil and business legal matters, involving, among others, foreign investment in Brazil, development of new businesses, consulting services concerning corporate matters in general partnerships, limited liability companies, corporations, associations and foundations, mediation of corporate conflicts, succession and corporate planning, advisory services in typical and atypical business agreements, private equity operations, legal support to corporate decision making, corporate operations in general, best practices of corporate governance and mergers and acquisitions of companies (M&A).

Areas of Performance:

-Succession and corporate planning
-Mediation in corporate conflicts
-Consulting services concerning corporate issues of companies, associations, foundations and other forms of association and partnership
-Legal advisory services in all demands related to the management of companies
-Structuring of shareholders/quotaholders agreements and other documents aimed at harmonizing and improving the quality between partners
-Best practices of corporate governance
-Due diligence of buyer or preparatory actions for seller
-Legal advice and preparation of business agreements

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OUR TEAM - PARTNERS

CARLOS FREDERICO HACKEROTT

GUILHERME BARZAGHI HACKEROTT

FELIPE CECCOTTO CAMPOS

Founding partner of the office and member of the Instituto de Pesquisas Tributárias – IPT, he has vast professional experience in the consulting and litigious tax area, rendering services to companies of the following sectors: industry, trade, services and technology, in Brazil and in other countries. His focus is mainly on tax and succession consulting and planning services, as well as on tax administrative and judicial litigation. He also acts in structuring and planning for foreign individuals and legal entities that seek doing new business in Brazil.

Areas of Performance:

-Consulting services in direct and indirect taxes
-Consulting services in international taxation
-Transfer prices
-Tax planning
-Tax administrative and judicial litigation
-Follow up of federal, state and local oversight procedures
-Legal advisory services in due diligence of investor and seller
-Tax advisory services to expatriates
-Preparation and revision of corporate agreements

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CONTACT US

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